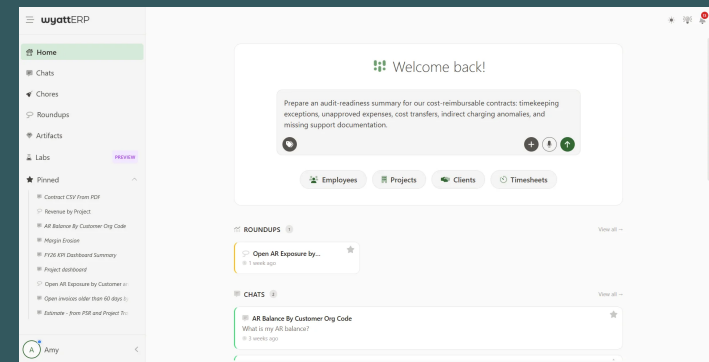




The "How Did It Know That?" Guide to Agentic AI in GovCon ERP

How Champ Agents, powered by Wyatt, helps government contractors turn ERP data into earlier action across project execution, billing, compliance, and finance.

REQUEST EARLY ACCESS



Ask a plain-English question, then move from answer to monitor to reusable reporting.

GovCon teams are under pressure to move faster, with more proof.

AI adoption is rising, compliance and audit demands remain real, and many teams still rely on disconnected tools, spreadsheets, and partial system integration. ERP-connected agentic AI can surface the right signal sooner, in the workflow where teams can act.

70%

are using AI technology to achieve gains

AI in GovCon has moved from experiment to operating advantage.

74%

believe AI and process automation will transform GovCon

Teams are looking for tools that make work more actionable, not more abstract.

88%

are confident they can handle an unexpected audit

Confidence is high, but evidence still has to be findable, current, and explainable.

14%

report fully integrated ERP, CRM, and PM systems

Most firms still have work to do before data flows clearly across the operating model.

Core takeaway

The issue is rarely a lack of data. The harder problem is that the answer is scattered across contracts, projects, labor, expenses, invoices, AR, compliance, and finance. Agentic ERP AI earns trust when it connects those signals and shows its work.

A system of record is not enough anymore.

Traditional ERP workflows are excellent at recording what happened. Modern GovCon work increasingly depends on acting before risk compounds: before funding burns too quickly, invoices stall, evidence is missing, or leaders lose visibility.

The strategic shift is from ERP as a destination for lookup to ERP as a system of action. The value comes from helping teams notice the right issue, understand business context, and take the next best step.

Flagged issue register Top 50 items by amount

Search 50 rows

Alert	Issue	Contract	Project	Person	Status	Amount	Update
Documentation	Missing receipt / no exception reason	OAS-DO02	OAS-DO02-26-A01	Charlie User4	EXTRACTED	\$100,000	1 unsupported expense lines
Documentation	Missing receipt / no exception reason	OAS-DO02	OAS-DO02-26-A01	Henry User8	EXTRACTED	\$10,000	1 unsupported expense lines
Audio Trail	Locked timesheet without completed approval step	GSA-TO02	GSA-TO02-26-A01	Jack Vendor_4	LOCKED	\$6,000	Inspect approval trail completeness
Audio Trail	Locked timesheet without completed approval step	GSA-TO02	GSA-TO02-26-A01	Jack Vendor_4	LOCKED	\$6,000	Inspect approval trail completeness
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Cost Transfers	Pending/corrected labor adjustment	GSA-TO02	GSA-TO02-26-A01	Jack Vendor_4	LOCKED	\$6,000	40.0 hours on corrected rows
Cost Transfers	Pending/corrected labor adjustment	GSA-TO02	GSA-TO02-26-A01	Jack Vendor_4	LOCKED	\$6,000	40.0 hours on corrected rows

Fire away ...

When exceptions are surfaced in the flow of work, teams can move from review to resolution faster.

Data is available

The ERP contains the source of truth, but the signal may be buried in a report, export, or dashboard.

Timing matters

By the time someone reviews a spreadsheet or month-end packet, the chance to act early may be gone.

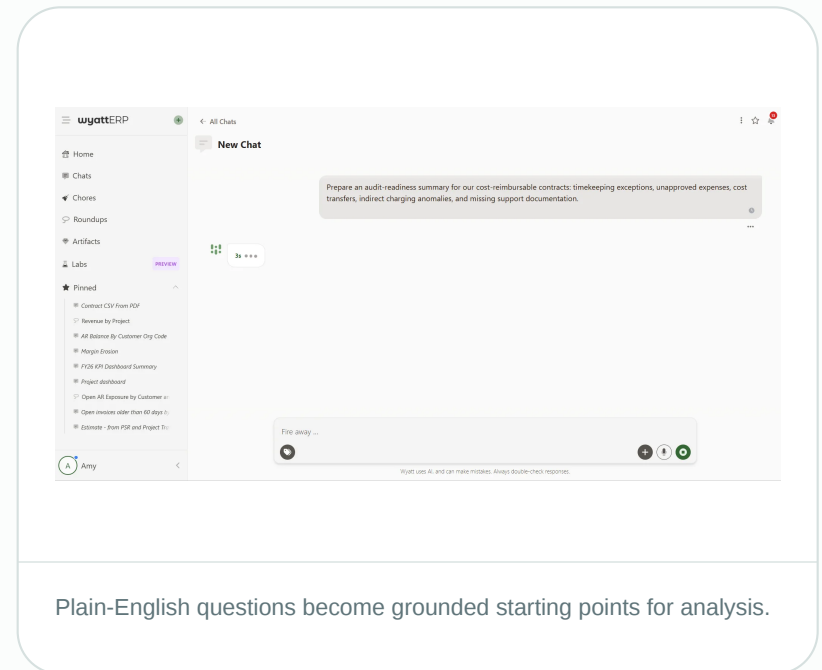
Context is everything

A number only becomes useful when the system can explain what changed, where it came from, and who should care.

Context, permissions, and workflow - not guesswork.

When an agent answers a business question in plain English, it can feel like it somehow "knew." In a trusted ERP setting, that experience should come from ERP-connected context, permission-aware access, and repeatable workflows.

The magic is not mystery. It is the combination of ERP-connected data, GovCon-specific context, permission-aware access, and repeatable workflows that let users move from question to action.



Five moments where earlier action matters

Profitability + forecasting: Spot margin and funding burn risk before project health erodes.

AR visibility: Focus collections work on risk, timing, and customer context.

Executive visibility: Turn recurring questions into consistent Roundups leaders can trust.

Billing blockers: Identify unsupported expenses, missing approvals, and setup gaps that stall invoices.

Compliance exceptions: Surface audit-readiness issues while teams can still resolve them.

From one-time question to operating rhythm.

The real promise is not a single impressive answer. It is turning valuable questions into repeatable workflows that keep the business moving.

1**Ask**

Start with a business question in plain English.

2**Monitor**

Convert the useful question into a recurring Chore or Roundup.

3**Report**

Share the same context and assumptions every time.

Does your ERP stack up?

Use this checklist to evaluate whether an ERP-connected AI workflow is ready for GovCon operating realities.

☐ **GovCon context**

Understands projects, contracts, billing, compliance, indirect rates, funding, and audit readiness.

☐ **Human review**

Keeps people in control for judgment, approvals, and final action.

☐ **Explainable outputs**

Shows context, assumptions, and the basis for an answer in a way users can inspect.

☐ **Governance-ready design**

Supports AI policies, auditability, confidentiality, and operational safeguards.

☐ **Permission-aware access**

Respects the user's role, data entitlements, and system permissions.

☐ **ERP-connected data**

Grounds answers in the data teams already use to run the business.

☐ **Repeatable workflows**

Turns valuable questions into Chores, Roundups, and team operating rhythms.

☐ **Practical action**

Creates earlier action in the business, not AI theater.

How to evaluate agentic AI for GovCon ERP.

The right question is not just whether a tool uses AI. It is whether it helps teams act earlier, safely, and repeatably inside the real rules of GovCon work.

Ask better buying questions

- **Can it explain its answer?** Look for assumptions, data lineage, and reviewable outputs.
- **Can it respect permissions?** GovCon data access has to match real operational controls.
- **Can it become repeatable?** The workflow should turn useful questions into operating rhythm.

Request early access to Champ Agents

Champ Agents, powered by Wyatt ERP, helps GovCon teams ask better questions, monitor recurring risks, and create reusable Roundups across project execution, billing, compliance, and finance.

[REQUEST EARLY ACCESS](#)[PDF CHECKLIST](#)

Source notes

Benchmarks summarized in this guide are from the 2026 GAUGE Report, published by Unanet and CohnReznick. Product screenshots use sample/demo data and are included to illustrate Champ Agents workflows.

This PDF is designed as a short shareable companion to the interactive guide, not a browser printout of every interactive page element.

Early access URL: <https://info.unanet.com/champ-agentic-erp-ai-early-access-request>