

# ACRONYMS FOR GOVERNMENT CONTRACTORS

CHEAT SHEET



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Whether you're a seasoned expert or a new player, navigating the sea of acronyms that make up the Government Contracting industry can be confusing. That's why Unanet's GovCon experts have put together a cheat sheet of some of the most common acronyms to help you cut through the jargon.

## A

**ACO** – Administrative Contracting Officer  
**ADR** – Alternative Dispute Resolution  
**AWS** – Amazon Web Services

## C

**CAF** – Contract Access Fee  
**CAS** – Cost Accounting Standards  
**CAV** – Contractor Assisted Visits  
**CDA** – Contract Disputes Act of 1978  
**CFE** – Contractor Furnished Equipment  
**CLIN** – Contract Line Item Number  
**CO** – Contracting Officer  
**CONUS** – Continental United States  
**COR** – Contracting Officer's Representative  
**CPAF** – Cost Plus an Award Fee (contract type)  
**CPFF** – Cost Plus a Fixed Fee (contract type)  
**CPIF** – Cost Plus an Incentive Fee (contract type)  
**CPS** – Contractor Performance System (CPAS, CPARS)  
**CRM** – Customer Relationship Management  
**CSO** – Cognizant Security Office



## D

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**D&F** – Determination and Findings  
**DBA** – Davis Bacon Act  
**DCAA** – Defense Contract Audit Agency  
**DCAM** – Defense Contract Audit Manual  
**DCMA** – Defense Contract Management Agency  
**DFARS** – Defense FAR Supplement  
**DO** – Delivery Order  
**DOL** – Department of Labor  
**DPA** – Delegation of Procurement Authority  
**DUNS** – Data Universal Numbering System

## E

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**EDI** – Electronic Data Interchange  
**EEO** – Equal Employment Opportunity  
**EFT** – Electronic Funds Transfer  
**eSRS** – Electronic Subcontracting Reporting System  
**EVMS** – Earned Value Management System

## F

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**FAR** – Federal Acquisition Regulation  
**FAS** – Federal Acquisition Service  
**FedRAMP** – Federal Risk and Authorization Management Program  
**FFP** – Firm Fixed Price (contract type)  
**FPI** – Fixed Price Incentive (contract type)  
**FTP** – File Transfer Protocol  
**FTR** – Federal Travel Regulations

## G

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**G&A** – General and Administrative (costs or pool)  
**GFE** – Government Furnished Equipment  
**GFM** – Government Furnished Material  
**GFP** – Government Furnished Property  
**GSA** – General Services Administration  
**GWAC** – Government Wide Acquisition Contract (contracting method)

## H

**HCA** – Head of Contracting Activity

## I

**ITMRA** – Information Technology Mangement Reform Act

## J

**J&A** – Justification and Approval

**JTR** – Joint Travel Regulations

## L

**LH** – Labor Hour

## M

**MA/IDIQ** – Multiple Award Indefinite-Del., Indefinite-Quantity

**MAC** – Multiple Agency Contract (Multiple Award Contract)

**MAS** – Multiple Award Schedule (method—GSA specific)

**MOU** – Memorandum of Understanding

**MPIN** – Marketing Partner Identification Number

## N

**NAICS** – North American Industrial Classification System

**NIST** – National Institute of Standards & Technology

**NSFW** – Not Suitable for Work

## O

**OCI** – Organizational Conflict of Interest  
**OCO** – Ordering Contracting Officer  
**OCONUS** – Outside of Continental United States  
**ODC** – Other Direct Cost  
**OMB** – Office of Management and Budget

## P

**PBSOW** – Performance-Based Statement of Work  
**PCO** – Procuring Contracting Officer  
**PMO** – Program Management Office  
**PMP** – Program Management Professional  
**POC** – Point of Contact  
**PPIRS** – Past Performance Info Retrieval System  
**PWS** – Performance Work Statement

## Q

**QASP** – Quality Assurance Surveillance Plan

## R

**RFP** – Request for Proposal

## S

**SAM** —System for Award Management  
**SEWP** – System for Enterprise-Wide Procurement (GWAC)  
**SCA** – Service Contract Act  
**SOC2** – Service Organization Control 2 (report)  
**SOO** – Statement of Objectives  
**SOW** – Statement of Work

## T

**T&M** – Time & Materials (contract type)  
**TOR** – Task Order Request





Unanet  
22970 Indian Creek Drive,  
Suite 200  
Dulles, VA 20166

**[www.unanet.com](http://www.unanet.com)**

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