

# Simpler workflows, procurement, and integration: Qlarant boosts efficiency and collaboration with Unanet

Charged with a unique but critical mission, Qlarant is a government contractor (GovCon) dedicated to helping to identify fraud, waste, and abuse, primarily in the healthcare sector. With a worthy cause and hundreds of team members spread across the nation, Qlarant sought a more efficient way to achieve the organization's goals. Their quest for an efficient enterprise resource planning (ERP) solution led them to Unanet.

Qlarant, founded in 1973, is a not-for-profit company focused on fighting fraud, waste, and abuse, improving program quality, and optimizing performance. The company uses subject matter experts, data science and technology to help organizations see risks, solve problems, and seize opportunities. Solutions are customized for state and federal agencies as well as commercial industries across the nation. The Qlarant Foundation – the mission arm of the organization – provides grants to services provided in underserved communities. It is headquartered in Easton, Maryland.

## The Challenges

- **Managing multiple contracts and ensuring compliance:** Keeping contracts on track and ensuring compliance with regulations.
- **Enhancing accuracy and efficiency in financial reporting:** Qlarant needed a precise, speedy process for preparing and managing financial statements.
- **Modernizing internal processes:** Procurement, fixed asset management, and other processes needed to be centralized and automated.
- **Strict compliance and cybersecurity requirements:** They handle a lot of protected health information and other sensitive data.
- **Integrating travel and expense management seamlessly:** Managing travel and expenses was cumbersome as the company looked for an ERP that integrated with its travel services provider, Concur.



Qlarant

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[www.qlarant.com](http://www.qlarant.com)

## The Solution

Unanet emerged as the perfect ally for Qlarant, offering a comprehensive suite of features designed to tackle these challenges head-on. Qlarant Chief Financial Officer (CFO) Jeff Weiss lauded Unanet, stating, “Unanet has been a great ERP system for Qlarant, helping us streamline our operations and improve efficiency.”

Here's how Qlarant turned to Unanet to provide an effective solution

- **Transitioned to a cloud instance of Unanet:** The move to the cloud ensured accessibility and scalability for the organization's data.
- **Automated entries with a fixed assets module:** Tapping into Unanet's advanced automation allowed Qlarant to reduce its manual entry and significantly improve operational efficiency.
- **Integrated a travel and expense platform with Concur:** Unanet's ability to integrate with Concur brought Qlarant's travel management and expense reporting together, taking a typically complicated process and making it simple. According to Weiss, “The integration with Concur has been a game-changer.”
- **Leveraged Unanet's robust capacity for budgeting, forecasting, and financial reporting:** These capabilities enhance financial oversight and strategic planning, unlocking a glimpse into the past, present, and future of the business. Every budgeted dollar within Qlarant's annual operating plan is tracked in Unanet.

## The Approach

The successful transition to Unanet was marked by strategic collaboration and meticulous planning. The implementation process included:

- **Collaborative integration:** Qlarant worked closely with Unanet to ensure a smooth integration process.
- **Implementing new procurement policies:** The organization enhanced its procurement process, working within the Unanet ecosystem to drive improvements.
- **Optimizing workflow:** Unanet's project information flow enabled better workflow management.
- **Easier travel and expense management:** Seamless integration between Concur and Unanet enhanced travel and expense management.

Throughout the process, Qlarant saw Unanet as a partner. **“The success of the transition hinged on the exceptional support from Unanet,”** said Weiss.

## The Impact

The partnership between Qlarant and Unanet yielded dramatic improvements across various business functions:

- **Decreased month-end close time to eight days:** This significant reduction in time was achieved through optimized workflows and a dedicated effort to simplify the organization's financial processes.
- **Enhanced accuracy and efficiency in financial reporting:** By implementing advanced analytical tools and rigorous data verification, Qlarant ensured that their financial reports are both precise and timely.
- **Modernized procurement processes and AP processing:** Leveraging Unanet's tech-advanced solutions, Qlarant transformed its procurement and accounts payable systems, resulting in faster transactions and improved vendor relationships.
- **Easier travel accounting by integrating Unanet and Concur:** The team successfully integrated Concur with Unanet, allowing for a smooth and uninterrupted flow of travel and expense data across systems.
- **Boosted project information flow and expense management:** Improved communication channels and efficient expense tracking have led to better project oversight and financial control.

Qlarant's partnership with Unanet highlights how a tailored, well-executed ERP solution can make business easy for any organization willing to find the right fit for its people and processes.

“I'm excited about the future of our partnership with Unanet and the potential for further integrations.”

Jeff Weiss  
CFO  
Qlarant



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