

# Your GovCon Business. Unified.

Unanet delivers project-based ERP and CRM solutions, purpose-built for Government Contractors of all sizes. Unanet's solutions for managing opportunities, people, and projects employs one database, one look and feel, and one connected set of applications.

## Benefits for Government Contractors



### Visibility and control

Keep a pulse on the state of your business and projects to accelerate growth and boost profitability.



### Operational efficiencies

Streamline operations and reduce costs, complexity, errors, and manual activity.



### Information into insights

Drive better decisions across the organization and act faster with more confidence.



### Simplified compliance and risk reduction

Manage risk and ensure compliance with built-in compliance and controls.



### Connected and empowered teams

Unleash productivity and innovation with the power of collaboration.



### A partner you can trust

Count on a responsive team delivering personalized service and invested in long-term partnerships with clients.

## Integrated End-to-End Platform

### Simplifies the Entire Project Lifecycle

#### Find & Win

- Market Intelligence
- Pipeline Management
- Contact Management
- Proposal Automation
- Lead Management
- Resume Generation
- Project Insight
- Outlook integration

#### Plan, Execute & Monitor

- Purchase Requisition
- Budgeting & Revenue Forecasting
- Resource Scheduling
- Skills Management
- Scenario Planning
- Pricing
- Timesheets & Accruals
- Expense & Per Diems
- Purchase Orders
- Subcontractor Management
- Approvals
- Workflow and Document Repository
- Contract Management
- SCA Compliance
- BI Analytics Reporting
- Real-Time Dashboards & KPIs
- Project Status, Utilization & Burn Rate
- % Complete & EVM
- Open Commitments
- Gross and Net Margins
- Backlog
- Customer Management

#### Financial Management

- GAAP Compliance
- T&M, FP & CP, mixed tasks within a single project
- Revenue Recognition As Worked, % Complete & Schedules
- Accept Customer Payments via Stripe
- Invoice Generation
- 1099 Reporting
- General Ledger
- Accounts Payable
- Accounts Receivable
- Cost Pools
- Indirect rates including the ability to override target or provisional rates for a project or task
- PO Match: 2-Way or 3-Way Match
- Fixed Assets & Depreciation