



As a leader in the healthcare services industry, Potomac Healthcare Solutions, has an extensive background in health services contracting for government and commercial organizations. With 125 users, they needed an ERP system that would support their organization, while allowing them to better streamline their operations as they continued providing world class service to their government and commercial clients. They needed a compliant alternative to QuickBooks instance to better support their project teams and turned to Unanet for help.

POTOMAC HEALTHCARE SOLUTIONS IMPLEMENTS UNANET FINANCIALS TO SOLVE A MYRIAD OF ADMINISTRATIVE ISSUES

CHALLENGES

- Their QuickBooks product failed to meet their needs and created on-going administrative challenges
- As a growing Government Contractor compliance concerns were not being met
- They faced regular difficulties with JSR reporting as well as other much needed reports and dashboards
- The Accounts Payable team struggled with a lot of manual tasks
- The timesheet and expense tools were not user friendly which meant that the finance team had to provide regular aid to internal employees for them to be able to complete basic tasks
- Considered both Unanet and Deltek Costpoint, but felt that Costpoint was too costly and big for their needs

"Implementing Unanet just streamlined EVERYTHING! Our employees loved the solution and quickly adopted Unanet. The amount of time saved on administrative tasks has been significant."

Stacey Francois, Controller, Potomac Healthcare Solutions



**Potomac Healthcare
Solutions®**

Potomac Healthcare Solutions is a solutions-oriented healthcare services company with an extensive background in health services contracting for government and commercial organizations. They operate throughout the continuum of care, from primary and occupational healthcare to inpatient settings. Their recruiting team strives to employ the finest healthcare professionals and they especially value America's veterans.



Unanet

Over 2,000 professional services organizations trust Unanet's Cloud or On-Premise ERP platform to scale their businesses while drastically reducing G&A in a "Single Source of Truth". Professional services organizations include government contractors, technology, digital agencies, life sciences, and management consulting.

THE UNANET SOLUTION

Potomac Healthcare Solutions made the switch to Project Portfolio Financials to streamline internal operations while continuing to grow as an organization.

They now have a single solution for projects, people and financials with real-time data reporting capabilities. The new solution has automated many once manual tasks and its ease of use has provided the team with more time for strategic efforts.

After implementing, Potomac Healthcare Solutions:

- Was able to significantly reduce the amount of time spent on tasks that were previously handled manually
- Has a compliant system that has prepared them for future audits and reviews
- Can quickly run their JSRs and other key reports
- Experienced immediate adoption by their 115 employees who now can quickly handle tasks that were once the responsibility of the Finance Team
- Has more time for big picture initiatives and strategic planning

"I can't say enough about how Unanet has allowed us to accurately capture expenses, provide JSRs, and allow for more realistic cash management and budgeting. We are able to better manage our entire financial landscape because of Unanet." - **Bill Joseph, Principal, Potomac Healthcare Solutions**