



G2 Ops, a cutting edge cyber and IT firm, was experiencing some growing pains and was particularly concerned about compliance issues for their government contracting business. With 70 team members, they needed an ERP system that would support their organization, while allowing them to better streamline their operations and remain compliant. They considered Deltek Costpoint but had concerns around their customer service. G2 Ops eventually selected Unanet and the impact has been dramatic.

## G2 OPS IMPLEMENTS UNANET PROJECT PORTFOLIO FINANCIALS PLUS AND THE AUTOMATED ANALYST TO REMAIN COMPLIANT

### CHALLENGES

- G2 Ops received their first Government Contract and knew QuickBooks would not keep them compliant
- They managed their projects on a massive spreadsheet that took hours to simply load
- Incorrect data and inefficient processes around people and projects often led to billing errors
- A lot of time was spent on data management and quality control
- Were experiencing some growing pains and QuickBooks just was not able to meet their project accounting needs
- Had issues with invoicing accuracy and efficiency

*"We have decreased overhead burden for data review & validation by 15% since implementing Unanet."*

**Matthew Chadwick, Program Project Manager**



G2 Ops helps companies stay ahead of cybercrime and IT threats by identifying and measuring weaknesses before incidents occur, then providing remediation priorities based on individual business and financial risk thresholds.



Over 1,000 professional services organizations trust Unanet's Cloud or On-Premise ERP platform to scale their businesses while drastically reducing G&A in a "Single Source of Truth". Professional services organizations include government contractors, technology, digital agencies, life sciences, and management consulting.

## THE UNANET SOLUTION

G2 Ops made the switch to Project Portfolio Financials and the Automated Analyst to streamline internal operations and improve their financial processes all while remaining compliant for their government business.

They now have a single solution for projects, people and financials with real-time data reporting capabilities. The new solution has automated many once-manual tasks and its ease of use has provided the team with more time and resources.

After choosing Unanet, G2 Ops:

- On a CPARS review, received honorable mention for their high level of accuracy in the accounting and cost control process on their Contractor's Administration
- Went through an audit and the auditors could not believe how quickly they had access to necessary reports and information
- Was able to greatly improve their resource planning and project management efforts
- Saved over \$100,000 in potential labor needs by relying on the Automated Analyst
- Can manage by exception and focus on real problems
- Uses the Automated Analyst to quality control all their pre-invoicing procedures
- Solved problems that they never even knew they had

*"With the Automated Analyst tool, we have reduced the number of errors by 27% and we've been able to increase bi-weekly labor efficiency by 33%. The Automated Analyst just pointed the way for us."*

**Matthew Chadwick, Program Project Manager**