

SUCCESS STORY

G2 Ops Maintains Compliance with Unanet and the Automated Analyst

G2OPS

CHALLENGES

- G2 Ops received their first Government Contract and knew QuickBooks would not keep them compliant
- They managed their projects on a massive spreadsheet that took hours to simply load
- Incorrect data and inefficient processes around people and projects often led to billing errors
- A lot of time was spent around data management and quality control
- Were experiencing some growing pains and QuickBooks just was not able to keep up
- Had issues with invoicing accuracy and efficiency



“Since implementing Unanet, we have decreased overhead by 15%. With Unanet’s Automated Analyst tool, we have reduced the number of errors by 27% and we’ve been able to increase bi-weekly labor efficiency by 33%. The Automated Analyst just pointed the way for us.”

- Matthew Chadwick, Director of Operations, G2 Ops



ABOUT G2 OPS

G2 Ops helps companies stay ahead of cyber crime and IT threats by identifying and measuring weaknesses before incidents occur, then providing remediation priorities based on individual business and financial risk thresholds.

G2 Ops was experiencing some growing pains and was particularly concerned about compliance issues for their government contracting business.

With 80 users, they needed an ERP system that would support their organization, while allowing them to better streamline their operations and remain compliant. They considered Deltek Cospoint, but had concerns around their customer service. G2 Ops eventually selected Unanet and the impact has been dramatic.

THE UNANET SOLUTION FOR G2 OPS

G2 Ops made the switch to Project Portfolio Financials and the Automated Analyst to streamline internal operations and improve their financial processes all while remaining compliant for their government business. They now have a single solution for projects, people and financials with real-time data reporting capabilities. The new solution has automated many once-manual tasks and its ease of use has provided the team with more time and resources

After implementing Purchasing, G2 Ops:

- Received honorable mention for their accounting office on CPARS for the high level of accuracy in the accounting process
- Went through an audit and the auditors could not believe how quickly they had access to necessary reports and information
- Was able to greatly improve their resource planning and project management efforts
- Saved over \$100,000 in potential labor needs by relying on the Automated Analyst
- Can manage by exception and really focus on real problems
- Uses the Automated Analyst to quality control all of their pre-invoicing procedures
- Solved problems that they never even knew they had



Where Information Means Insight

Unanet is a leading provider of ERP solutions purpose-built for Government Contractors, A/E, and Professional Services. More than 2,000 project-driven organizations depend on Unanet to turn their information into actionable insights, drive better decision-making, and nurture business growth.



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