



As a leader in the Decision Support Services and Products space, Frontier Technology Inc. integrates system engineering and operations research methodologies with IT solutions for a diverse customer base. With 235 users, FTI needed a full project ERP system that would handle their rapid growth. They also wanted a software that would provide a single integrated platform. Their Deltek Costpoint system required multi-step processes for simple data requests and created many inefficiencies, so they looked to Unanet for help.

## FRONTIER TECHNOLOGY INC. CHOOSES UNANET FINANCIALS TO HANDLE RAPID GROWTH

### CHALLENGES

- Required a system that would allow for reports to be run with the click of a button to make daily project decisions instead of complex multi-step processes
- In need of a single solution with **one** source of data to smooth processes and seamlessly manage projects, people, and financials
- Data was stale and needed to be real-time to provide both project managers and executives with the information they need
- Support was unresponsive and did not meet the company's needs
- Difficult to change their cost pool structures, which is an annual process
- Wanted a system that would not require high cost consultant work to create custom reports

*"I have done a lot of enterprise data work, and I can see that the architecture of the Unanet system was done correctly to handle a company like ours with rapid growth."*

**Tom Batty, Director of Corporate Staff Operations, Frontier Technology Inc.**



Frontier Technology Inc. (FTI) provides competitive-edge Decision Support Services and Products to meet the challenges of its Department of Defense and commercial customers. Our focus on Making the World More Informed, Productive, and Secure enables us to aggressively support our existing clients through innovation.



With over 15 years of production use, Unanet is a proven solution for managing projects, people, and financials in project-driven organizations. Over 1,000 customers—including General Dynamics, Leidos, Pfizer, and Stanford University—trust Unanet to provide visibility into the work, reduce costs, improve revenues, and streamline business management of services processes. Unanet customers typically achieve ROIs of over 1000%.

## THE UNANET SOLUTION

Frontier Technology Inc. capitalized on their investment and purchased Unanet Project Portfolio Financials Plus.

They now have a single solution for projects, people, and financials with real-time data reporting capabilities. The new solution allows them to build the reports they need to profitably manage their business during a time of immense growth.

After implementing, Frontier Technology Inc.:

- Changes cost pool structures annually with ease
- Can manage all projects, people, and financials in one integrated system
- Can manage their projects based on real-time data for labor costs without a need for a lot of spreadsheets
- Has improved efficiency for administrative efforts and project managers
- Effortlessly works with the Unanet support team to answer questions quickly and effectively
- Maintains accurate people resourcing information accessible in an Ad Hoc person org report placed on their dashboard, helping to manage growth
- Has a flexible system that allows them to create complex custom reports without the need for expensive consultation
- Is able to run financial reports with the click of a button, based on real-time data