



# THE ONE SOFTWARE FOR PROJECTS, PEOPLE, AND FINANCIALS

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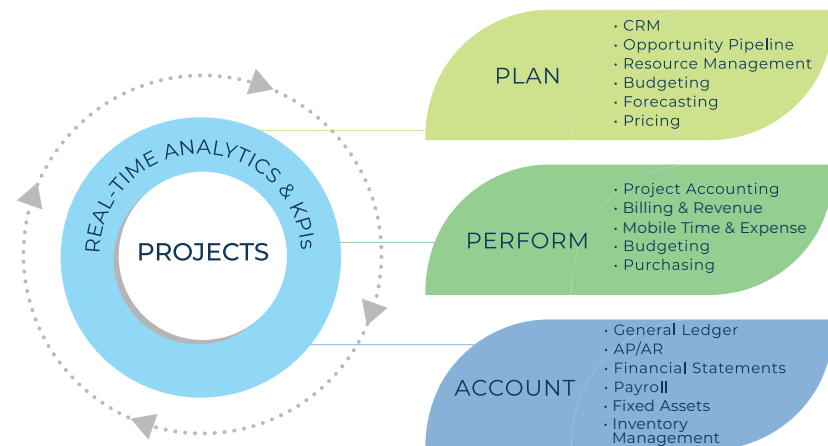
Where Information Means Insight

# Where Information Means Insight

Unanet delivers a project-based ERP solution, purpose-built for Government Contractors of all sizes to better manage project and services work. Unanet's web-based software for managing people and projects employs one database, one look and feel, and one connected set of applications.

Using the Unanet solution, you manage customers, opportunities, projects, people, knowledge, and processes to maximize your organization's potential. By automating basic business processes, you can better manage your business anytime and anywhere.

With over 30 years of experience and over 3,100 customers, Unanet is dependable, experienced, battle-tested, and ready to address the demands of today's business environment. Unanet's customer base includes Fortune 500 companies, non-profits, advanced technology companies, consulting organizations, professional staffing organizations, system integrators, software vendors, government contractors, government, internal IT and services organizations, digital marketing agencies and biotech companies. We are dedicated to long-term mutual values for our customers and we strive to deliver insights with personal service.



## The Unanet Solution Provides

- Pipeline Management
- Project and Portfolio Management
- Resource Scheduling
- Budgeting and Forecasting
- Skills Management
- Gantt Charts and Project Reporting
- Time and Expense Tracking
- Collaboration, including Risks and Issues
- Customer Relationship Management
- Earned Value Management
- Invoicing and Revenue Recognition
- Project Accounting
- Real-time KPIs and Metrics
- General Ledger
- Accounts Payable and Accounts Receivable
- Integrated Cost Pool Calculations
- Business Intelligence & Analytics
- Mobile Application (time and expense)
- Contracts Management
- Subcontractor Portal
- Inventory Management
- Fixed Assets

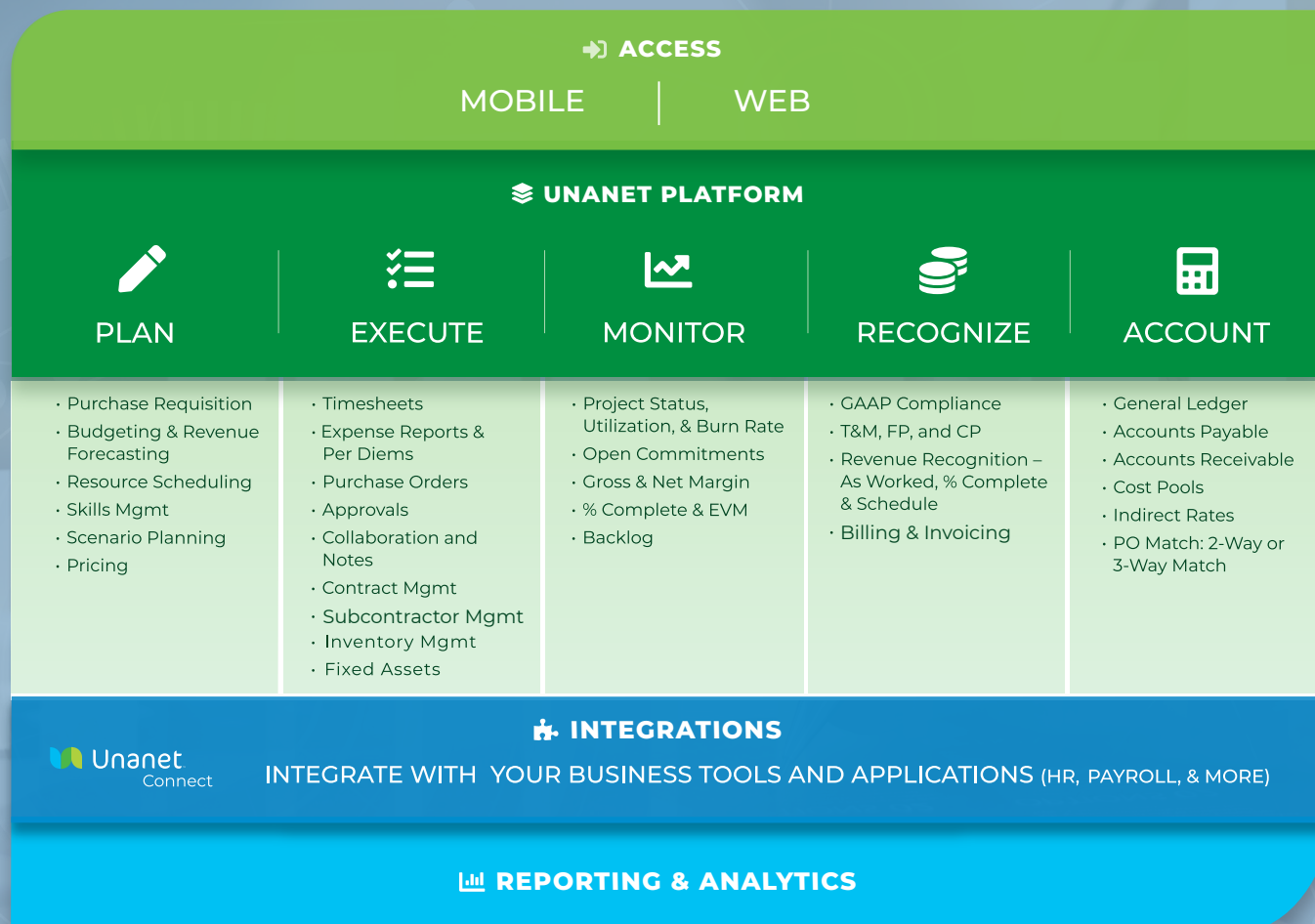
Unanet is intuitive, well-organized, and 100% web based. Unanet's integrated set of capabilities delivers real-time performance management of your projects, people, and financials in one application, eliminating the need for reconciling data between different systems.

Unanet powers the project lifecycle, enabling organizations to win more business, plan proposals, turn proposals into projects, execute work, manage resources, account for costs, and closeout projects collecting lessons learned.

## PLAN, TRACK, AND MANAGE PROJECTS, PEOPLE, AND FINANCIALS IN UNANET

- Leverage real-time visual insight into the progress and performance of your projects and people
- Optimize resources based on availability, skills, and budget
- Improve accuracy, time, and costs for timesheet and expense report data
- Maximize revenue with utilization revenue forecasts
- Enhance project management, budgeting, and real-time reporting
- Report on direct and indirect project costs, and project profitability in real-time
- Manage the entire bid-to-bill-to-book lifecycle for T&M, Cost Plus, and Fixed Price projects with revenue recognition, invoicing, receivables, payables, and general ledger
- Interact dynamically with your data with business intelligence tools and dashboards
- Gain compliance confidence with advanced Service Contract Act (SCA) support

# UNANET INTEGRATES WITH THE ENTIRE LIFECYCLE



## UNANET ANALYTICS: CLARITY, CONTROL, AND INSIGHT TO DRIVE BUSINESS FORWARD

### Analytics+

Unanet Analytics+ provides an array of dashboard and reporting functionality, enabling you to aggregate data from multiple sources across finance, resource management, and project management into automatically generated reports, including statements of cash flow.

### Analytics Studio

Analytics Studio is an add-on to Unanet Analytics+ that offers a deeper level of analysis and drill-down capabilities, allowing you to interact dynamically with your data. Feature-rich, expert-level dashboards are embedded in Analytics Studio, and you can customize these reports to meet your unique business needs.

**“Analytics + and Analytics Studio is transforming the way we think about reporting and dashboarding. Our users now have insight on demand and we have eliminated a full time position we previously required just to run Costpoint Enterprise Reporting.”**

**BARBARA CASS**  
DIRECTOR OF OPERATIONS  
ADDX CORPORATION

## Benefits of Analytics+ and Analytics Studio

### Visibility and Control

Gain real-time 360° views with easy data manipulation, compelling visualization, and complex reporting.

### Integrated Experience

Remove manual, spreadsheet-based processes that are prone to errors which increases risk to your business. Unanet Analytics is now part of your seamless Unanet experience.

### Proactive Management

Proactively monitor and analyze key performance indicators to spot exceptions and locate the root of problems faster.

### Consistent Data Access

Eliminate administrative burden to keep up data restrictions and maintain permissions with visibility based on role access. Control who has access to your sensitive data without external systems.



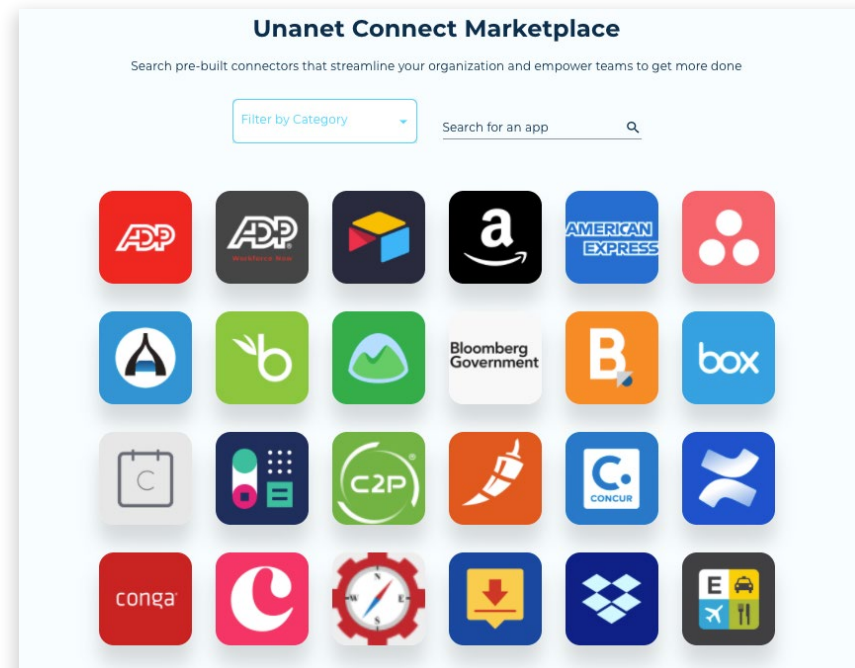
## UNANET CONNECT: CONNECTING THE TOOLS YOU NEED WITH THE MODERN ERP YOU LOVE

### Automate your business processes by integrating Unanet with best-in-class applications.

Don't let software and systems get in the way of productivity. You need an open ecosystem of tools and applications that seamlessly integrate with your ERP, allowing you to run your business the way you want. Unanet Connect goes beyond APIs and creates the only platform that automates your business processes by integrating Unanet with over 100 best-in-class applications.

### Gain productivity through seamless integration and process automation

Managing people, projects, and financials effectively spans numerous apps, processes and teams. The lack of automation can slow down productivity and hinder collaboration. Modern processes need a modern ERP to connect all these moving parts. Unanet Connect eliminates those roadblocks by easily connecting Unanet to the apps and processes your business needs to thrive.



## TRUSTED BY OVER 3,100 OF THE INDUSTRY'S BEST PROFESSIONAL SERVICES FIRMS



“We have taken our month-end close from about one or one and a half months to one day. This saves our team between \$50K and \$75K a month and allows us to focus on more strategic work.”

**DAMIAN BENEGAS**  
CHIEF FINANCIAL OFFICER  
BUTLER AEROSPACE & DEFENSE

## UNANET PROFESSIONAL SERVICES

Unanet's Professional Services team is a driving force behind our customers' success. Our consultants possess a unique mix of Unanet and industry experience to help our customers derive the maximum value from the Unanet software.

### Our Team

**Consulting Services Group** — Our team of certified implementation consultants guide our customers through the successful implementation of Unanet, from planning and discovery through providing support for month-end close for two months after Go Live.

**Project Management Office** — Unanet's Project Managers ensure adherence to our proven methodology, establish and maintain a robust plan, communicate ongoing status, and minimize risk on each implementation.

**Reporting and Analytics** — Our Reporting and Analytics consultants extend the value of our customers' investment by working to design and develop custom reporting solutions.

**Technology Services Group** — As the technical arm of our Professional Services team, these consultants utilize their product and technical expertise to build seamless connections with our additional offerings that augment Unanet's standard capabilities.

## Implementation Services and Methodology

We strive to align the right consulting team and approach to every implementation. Our purpose-built implementation methodology is designed to put our customers on the fastest path to success, balancing speed to market, leveraging industry best practices, and accommodating custom business requirements.

## UNANET CUSTOMER SUPPORT

At Unanet, customer support does not end when the implementation is done. We provide ongoing customer support to clients with a support team that is 100% Unanet certified and based in the United States. With over 140 years of combined experience in accounting and operations and a 24/7 customer support knowledge center, you can be confident that you'll get knowledgeable service and timely response to all your questions and support needs.

**“Unanet's efficiencies and processes have allowed us to grow by 30% this year without having to grow our Finance team.”**

**CHARLES BONNER**  
VICE PRESIDENT OF FINANCE  
NVE INC



## UNANET UNIVERSITY

Unanet University is committed to supporting you and ensuring you always have the resources you need. Unanet University offers opportunities for learners to gain a deeper understanding of Unanet, and apply this knowledge to their own organizations.

### Learning Options

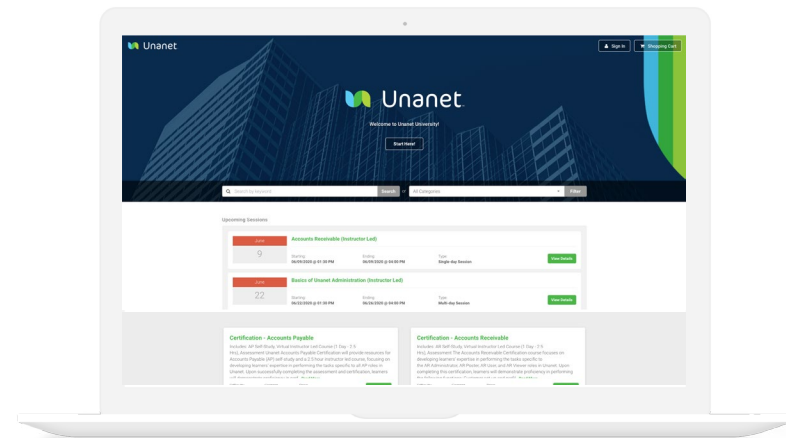
- Instructor-Led Courses with hands-on activities
- Self-Paced e-learning
- Webinars
- Knowledge Center
- Customer Certifications

### Unanet University Goals & Objectives

- Deliver quality training on current and upcoming solutions
- Unanet features and functionality
- Provide multiple learning channels in live, virtual, and self-paced environments
- Augment implementation and optimization efforts with additional learning
- Offer continuing education credits where applicable
- Maintain the Knowledge Center repository as a valued resource containing FAQs, varied media formats, and recommended practices

### Unanet Customer Certification Program

- Accounts Payable Certification
- Accounts Receivable Certification
- General Ledger Certification
- Billing and Revenue Certification
- Project Management Certification

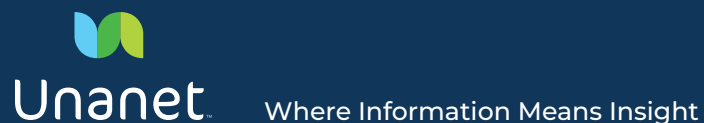


[www.unanetuniversity.com](http://www.unanetuniversity.com)

## THE UNANET DIFFERENCE

Unanet is consistently recognized as a Top Project-Based ERP Provider in G2's Reports. Our customers ranked Unanet as a High Performer in several categories. Experience the Unanet difference for yourself.

### TOP PROJECT-BASED ERP ON G2



Where Information Means Insight

Unanet is a leading provider of project-based ERP and CRM solutions purpose-built for Government Contractors, AEC, and Professional Services. More than 3,100 project-driven organizations depend on Unanet to turn their information into actionable insights, drive better decision-making, and accelerate business growth. All backed by a people-centered team invested in the success of your projects, people, and financials.



#### ADDRESS

22970 Indian Creek Drive  
Suite 200  
Dulles, VA 20166



#### PHONE

Phone: 703 989 9440



#### ONLINE

[unanet.com](http://unanet.com)