



Ventura Streamlines Workflow, Attains Business Transformation

Ventura Corporation needed a system that could support the company's projects, people, and financials all in one interface. They wanted to focus on business growth and transformation, not on managing transactions.

"Unanet is a system that not only helps us manage our projects but also, with its fully integrated financials, means a single transaction base, which is the ideal."

**Hugh Shaw, CFO
Ventura Corporation**

CHALLENGES

- Their previous system (Deltek FMS) was being decommissioned and a replacement was needed urgently
- Spending too much time managing and reconciling transactions from different systems
- Streamlining and supporting the transformation of the business necessitated an 'all-in-one' system
- User adoption limited by complex software
- Efficiently integrating with ADP to transfer payroll data
- Providing managers with outstanding project management capabilities, integrated with financial information
- Finding a vendor with a service and support team that is accessible and knowledgeable on their product



Ventera is an IT professional services and management consulting firm. They serve a diversified group of commercial and government customers by enabling them to get the most from their IT investments. They do this by assisting with the strategy, planning, development, integration, and maintenance of IT solutions. Ventera Corporation is headquartered in Reston, VA.



With over 15 years of production use, Unanet is a proven solution for managing projects, people and financials in project-driven organizations.

Over 2,000 customers—including General Dynamics, Leidos, Pfizer, and Stanford University—trust Unanet to provide visibility into the work, reduce costs, improve revenues, and streamline business management of services processes.

Unanet customers typically achieve ROIs of over 1000%.

"Unanet has made us more efficient, and we are able to focus our activity and attention on managing and growing our business, rather than managing the actual transactions themselves. With Unanet, our profit margin improved by 4%."

Hugh Shaw, CFO
Ventera Corporation

THE UNANET SOLUTION

Ventera implemented Unanet Project Portfolio Financials with support from Unanet's Professional Services team. Unanet's integrated solution for people, projects, and financials provided project managers with visibility and access to real time insights on their project status. It also allowed the finance department to focus on transforming the business and not spend their time managing transactions.

After implementing Unanet, Ventera:

- Has an efficient month end close without the hassle of disparate systems
- Can enter payroll quickly from ADP to Unanet via a recurring journal entry of approximately 30 lines to the general ledger
- Effectively integrates between Unanet Financials and ADP for payroll and their bank's ACH payments
- Is able to focus on advanced reporting, combining both project management and financials to view the whole picture
- Has a user interface that is accessible to all employees and is easy to use
- Eliminates duplicated efforts when creating reports, completing payroll, and closing each month
- Is able to devote more of the Finance Team's time to work on front end efforts with BD and proposal efforts