



As a growing firm in the systems engineering and software integration fields, Semper Fortis had made the decision to implement Deltek's Costpoint system. The move proved expensive in terms of the investment of time and resources, and never fully met their needs. As their contract was coming to an end, they looked to Unanet to arm them with the tools, data, and insight they needed to help their team of employees do their collective jobs better (and smarter!).

## SEMPER FORTIS DRIVES PRODUCTIVITY WITH PROJECT TRACKING FINANCIALS

### CHALLENGES

- Their legacy system, Costpoint, required an on-going investment in consultant hours to get much-needed reports
- To properly use Costpoint, Semper Fortis would have been forced to add an additional 4-5 team members
- Their legacy system, Costpoint, was very complicated and when one thing didn't go right, they found that nothing would work
- They found that the complexity of Costpoint made daily tasks difficult
- The lack of real-time data meant that Semper Fortis was unable to have insight into what their labor force was doing and where their projects stood

*"I hate to call anything perfect, but this is pretty darned close to perfect. I wish we had found Unanet before we went through our initial Costpoint implementation."*

**Mike Owens, Finance Lead, Semper Fortis**



Semper Fortis Solutions, LLC is an innovative technology services and integration firm with a core focus on Cyber Defense, Encryption Management, Data Analytics and Secure Virtualization which enables us to solve the hard problems for our customers in the Defense, IC, Federal, and Commercial spaces. We take our customers hard problems and provide the technology and process solutions which enable them to accomplish their missions. Our approach identifies the critical goals and objectives for the project, and our team applies our proven Systems Engineering methodology to identify and implement the right solutions. Ingrained in our culture is the tenet that mature processes and designing systems to withstand the cyber threats of today will deliver resilient capabilities that the customer can rely on to fulfill their mission.



With over 15 years of production use, Unanet is a proven solution for managing projects, people and financials in project-driven organizations. Over 1,000 customers—including General Dynamics, Leidos, Pfizer, and Stanford University—trust Unanet to provide visibility into the work, reduce costs, improve revenues, and streamline business management of services processes. Unanet customers typically achieve ROIs of over 1000%.

## THE UNANET SOLUTION

After implementing Project Tracking Financials, Semper Fortis was able to immediately increase productivity.

They now have a single solution for projects, people and financials with real-time data reporting capabilities.

The new system allows them to have immediate visibility into statuses, and they have seen significant gains in productivity and efficiencies across the company.

After replacing Costpoint with Unanet, Semper Fortis:

- Increased productivity for their Finance Lead by 50%
- Relies on a single solution, rather than supplementing Costpoint with Excel
- Provides reports and dashboards to their executives and investors in real-time
- Is best equipped to make the right decisions at the right time because they have the information available
- Can collectively do their jobs better
- Has the free tools and resources necessary to quickly answer questions and create reports on their own
- Has a wealth of pre-created reports that are both easy to use and to modify to fit their needs