



INFORMATION INTERNATIONAL ASSOCIATES (IIA) DEPLOYS UNANET FINANCIALS AS COMPANY GROWS

As a leader in the Enterprise IT & Data Management field, IIA works to design, develop, and deliver powerful solutions that maximize the value of information for their customers, helping them make better decisions, and support customers as they pursue their mission. With 550 users, they needed an ERP system that would support their organization to best manage and help their customers meet their desired outcomes. They needed an alternate system to their Deltek GCS instance to better support their project teams and turned to Unanet for help.

CHALLENGES

- Required a system that would allow for continued company growth in both project size, amount, and number of licenses as they passed the \$50M revenue mark
- In need of a single solution with **one** source of data without multiple add-ons or logins to best manage their projects, people, and financials
- Data was stale and needed to be real-time to provide both project managers and executives with the information they need
- Needed a system that would automate processes such as PTO accrual without manual effort
- Wanted a system that would be able to produce detailed reporting for monthly presentations

"It took 3 team members 2 days to build a labor utilization report before Unanet. It now takes 2.2 minutes to run the full report with real-time data."

Controller, IIA



Founded in 1988, Information International Associates (IIA) employs over 300 IT Systems designers, developers, technologists, and mission specialists serving government, academic, and private entities.

IIA leverages expertise in information management, big data analytics, the application of advanced technologies, and deep subject matter experts to provide unique value to customers. They help customers derive actionable intelligence from a vast sea of data.



With over 15 years of production use, Unanet is a proven solution for managing projects, people and financials in project-driven organizations. Over 1,000 customers—including General Dynamics, Leidos, Pfizer, and Stanford University—trust Unanet to provide visibility into the work, reduce costs, improve revenues, and streamline business management of services processes.

Unanet customers typically achieve ROIs of over 1000%.

THE UNANET SOLUTION

Information International Associates made the switch to Unanet Project Portfolio Financials to optimize internal operations while continuing to grow as an organization.

They now have a single solution for projects, people and financials with real-time data reporting capabilities. The new solution allows them to build the reports they need for internal reviews while maintaining an extensive audit trail and simplifying previously manual processes.

After implementing, IIA:

- Closes their books in 5 days compared to the previous 20-day close timeframe
- Can manage all projects, people, and financials in one integrated system with only one login
- Is able to manage their projects based on real-time data including labor utilization and costs
- Has improved efficiency for previously manual tasks like managing PTO accruals
- Effortlessly maintains an extensive audit trail for DCAA compliance
- Maintains their payroll system integration, seamlessly flowing data with no manual intervention
- Has a flexible system that allows them to customize their setup for their individual business requirements
- Is able to run full financial reporting, like revenue versus margin reporting to see the shift in growth of net margin throughout the close period