



K12 STREAMLINES MANAGEMENT OF THEIR PROJECTS & PEOPLE WITH UNANET

As a leader in global education initiatives, K12 develops educational content and web-based delivery to provide the largest online school in K-12 with a curriculum that spans all subject areas. K12 needed better control of their software development processes and wanted to track capital costs related to development. With 1000 users, they chose Unanet's Project Portfolio Plus for real-time project status reporting.

CHALLENGES

- Needed a better way to track capital costs related to software development
- Wanted more control and oversight of the software development process
- Wanted to add more robust cost tracking to their schedule-oriented project management approach
- No existing time tracking, and all reporting was in a quagmire of Excel spreadsheets
- Needed a system that would integrate with other third-party service providers
- Lack of real-time visibility for their projects
- Inability to accurately evaluate and measure their R&D investments

"K12 improved engineering utilization by 7% and was able to reduce product development costs by 57%!"



K12 is a leader in providing individually tailored, one-to-one learning solutions to students from kindergarten through high school across the country. Their solutions have changed lives and opened up possibilities for many children.

They offer an outstanding curriculum that enables the mastery of core concepts and skills for all kinds of minds.



With over 15 years of production use, Unanet is a proven solution for managing projects, people and financials in project-driven organizations. Over 1,000 customers—including General Dynamics, Leidos, Pfizer, and Stanford University—trust Unanet to provide visibility into the work, reduce costs, improve revenues, and streamline business management of services processes. Unanet customers typically achieve ROIs of over 1000%.

THE UNANET SOLUTION

As their company was growing, K12 needed greater insight into their people and projects, and needed a tool that could grow with them. They initially purchased 200 Unanet licenses, but quickly expanded to 1000.

After implementation, K12:

- Reduced their product development costs by 57%
- Gained real-time visibility into their projects including detailed reporting available to their management team
- Is able to accurately capture R&D costs
- Has streamlined time reporting and has moved away from disparate spreadsheets
- Can quickly and accurately report on capitalized expenses
- Evaluates their projects with easy and integrated reports
- Improved their engineering utilization by 7%
- Has refocused their project management teams to be both schedule and cost-oriented
- Has insight into their software development process from beginning to end