



As a leading provider of consulting services to federal government contractors, Capital Edge Consulting needed a non-legacy single system with a user-friendly interface to eliminate unproductive administrative tasks.

Capital Edge Consulting chose Unanet's Project Portfolio Financials Plus. With their 41 licenses, Capital Edge can manage their projects, people, and financials, and focus on transforming their business instead of pulling reports.

CAPITAL EDGE CONSULTING WAS ABLE TO TRANSFORM THEIR BUSINESS WITH UNANET

CHALLENGES

- Needed the financial team to be able to focus on the billing cycle without the need to constantly pull reports for project managers
- Wanted to reduce the duplication of efforts when having to reconcile between two systems
- Required a system that would be easy to implement and would be user-friendly to all employees
- Needed a software system backed up by a responsive support team
- Required access to reports for employees outside of the finance team
- Wanted to get rid of complicated Excel spreadsheets
- Required real-time insight



Capital Edge consultants combine their unique backgrounds and experience in consulting, public accounting, industry, and DCAA to provide their customers with unmatched government contracting expertise.

They have worked with government contractors ranging in size from startups to Fortune 100 companies in industries such as manufacturing, nuclear energy, professional services, biotech/pharmaceuticals, defense, and software.



With over 15 years of production use, Unanet is a proven solution for managing projects, people and financials in project-driven organizations.

Over 1,000 customers—including General Dynamics, Leidos, Pfizer, and Stanford University—trust Unanet to provide visibility into the work, reduce costs, improve revenues, and streamline business management of services processes. Unanet customers typically achieve ROIs of over 1000%.

THE UNANET SOLUTION

Capital Edge Consulting's former accounting system was not able to provide the detail needed, and role-based access was needed to better allow visibility throughout the organization.

They had a vision to implement a solution that would integrate their projects, people, and financials into one integrated system.

After implementing Unanet, Capital Edge Consulting:

- Is able to focus on the transformational aspects of the business instead of spending time pulling reports for project managers
- Reduced their billing by 2 days
- Project managers are empowered by visibility into their projects through real-time reporting
- Improved workflow and alleviated workload for the financial team
- Retired those pesky Excel spreadsheets
- Are able to look at indirect rates and budget into the future
- Employees find the system so easy to use, that they enter their time daily, yielding more accurate data, keeping it up-to-date and relevant
- Decreased the need for timely administrative tasks, freeing up time across the company for more strategic efforts