



BCT PARTNERS BOOSTS THEIR EFFICIENCY WITH UNANET FINANCIALS

CHALLENGES

As a national consulting firm that delivers a full range of program management, research and evaluation, technical assistance, and information technology services, with 90 users, BCT Partners needed a full project ERP system that would be user friendly. They also wanted a software that would provide real-time data in one system. Their Deltek GCS system created ongoing roadblocks and inefficiencies, so they looked to Unanet for help.

- Did not have the ability to view and compare different financial periods
- Use of a legacy system without real-time data caused delays in decision-making process
- In need of a single solution with one source of data to smooth processes, reduce duplication of efforts, and redundancy of data entry
- Required a system that would continue to evolve and expand, taking customer suggestions for product enhancements into account
- Needed a system that would allow for all contract documents to be kept in a single repository

"All of the contract documents being within the system is fantastic – it helps make document management seamless."

John Klapouchy, Controller, BCT Partners



BCT Partners is a national consulting firm that delivers a full range of program management, research and evaluation, technical assistance, and information technology services. They specialize in the areas of housing and community development, economic development, workforce development, children and families, education, and health. They believe these domains collectively represent key components of any comprehensive community revitalization effort.

BCT Partners is headquartered in Newark, NJ.



With over 15 years of production use, Unanet is a proven solution for managing projects, people and financials in project-driven organizations. Over 1,000 customers—including General Dynamics, Leidos, Pfizer, and Stanford University—trust Unanet to provide visibility into the work, reduce costs, improve revenues, and streamline business management of services processes. Unanet customers typically achieve ROIs of over 1000%.

THE UNANET SOLUTION

Already utilizing Unanet Project Portfolio, BCT Partners capitalized on their investment and purchased Unanet Project Portfolio Financials Plus. They now have a single solution for projects, people and financials with real-time data reporting capabilities. The new system allows them to make data driven decisions, and they have seen significant gains in productivity and efficiencies across the company.

After implementing Unanet, BCT Partners:

- Posts to the General Ledger without needing to kick everyone out of the system
- Can create real-time reports for management
- Is able to compare previous financials periods to determine productivity and profitability, making more informed decisions regarding future projects
- Has all of their information in one system, eliminating duplicate data entry efforts and maintaining accuracy in all reports
- Has improved operations processes and implemented new procedures to ensure continued efficiency
- Maintains all contract documents within the Unanet system, making document management seamless
- Effortlessly completes payroll with a painless integration with their payroll system