

# Unanet—The One Software for Projects, People & Financials

Over 1,000 clients trust Unanet to help their professional services organizations plan, track, manage, and grow! Unanet software is the one truly integrated project based ERP on the market today. Unanet Clients mention that Unanet is extremely functional, easy-to-use, and highly adoptable by their organizations. While employing one system that all stakeholders enjoy operating, Unanet Clients cite 50% lower G&A headcount than organizations running competitive software, drastically reducing the total cost of ownership. Additionally, Unanet provides superior implementation and training services, and has unparalleled customer support!

## WHAT OUR FINANCIALS CUSTOMERS ARE SAYING....

### EFFICIENT

"Eliminated all off-system accounting, shortening the time to 'close the books' by 60%."

"Unanet Software has been a huge part of our business success and I would need 3 or 4 people to do what the software does for me."

### CENTRAL

"The best thing about Unanet is, it's one system, it's all together. No other competitor out there has a system that is all together."

"Unanet is a system that's not only going to help us to manage our projects, but with its fully integrated financials, means a single transaction base which is the ideal."

### CURRENT

"Our data is no longer dispersed between systems, but available in real-time in one location."

"Executives don't have to wait until month end to look at something; they don't have to wait until something is posted; it's there to be looked at immediately."

### INTUITIVE

"Unanet Financials was easy to transition to from Project Portfolio and took minimal effort due to the efficiency of the consultants."

"Unanet completely transformed how we do business for the better."

### RELIABLE

"Unanet shone during our DCAA audit."

"We are incredibly excited to begin this partnership, I'm looking forward to growing with a REAL ERP (as opposed to our current system)."

## TYPES OF ORGANIZATIONS THAT BENEFIT FROM UNANET



Professional Services  
Organizations



Government  
Contractors



Commercial  
Consulting Firms



Non-  
Profits



Project Oriented  
Organizations

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## PLAN, TRACK, AND MANAGE PROJECTS, PEOPLE AND FINANCIALS WITH UNANET

- Real-time visual insight into the progress and performance of your projects and people
  - Optimize resources based on availability, skills, and budget
  - Improve accuracy, time, and costs for timesheet and expense report data
  - Maximize revenue with utilization and revenue forecasts
  - Enhance project management, budgeting, and real-time reporting
  - Report on direct and indirect project costs, and project profitability in real time
  - Manage the entire bid-to-bill-to-book lifecycle for T&M, Cost Plus, and Fixed Price projects with revenue recognition, invoicing, receivables, payables, and general ledger.
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## THE UNANET SOLUTION PROVIDES

- ✓ Pipeline Management
- ✓ Project and Portfolio Management
- ✓ Resource Scheduling
- ✓ Budgeting and Forecasting
- ✓ Skills Management
- ✓ Gantt Charts and Project Reporting
- ✓ Time and Expense Tracking
- ✓ Collaboration, including Risks and Issues
- ✓ Customer Relationship Management (CRM)
- ✓ Earned Value Management
- ✓ Invoicing and Revenue Recognition
- ✓ Project Accounting
- ✓ Real-time KPIs and Metrics
- ✓ General Ledger
- ✓ Accounts Payable and Accounts Receivable
- ✓ Integrated Cost Pool Calculations

## UNANET IS PROUD TO ANNOUNCE!






Unanet is currently targeting Fall 2018 for release version 11. The new version will have integrated capabilities to support purchasing for project-driven professional services firms!



## DELIVERING ONE SOFTWARE

OVER 1,000 ORGANIZATIONS TRUST UNANET TO OPTIMIZE THEIR PROJECTS, PEOPLE, AND FINANCIALS

## ONE SOFTWARE FOR PROJECTS, PEOPLE, & FINANCIALS

PLAN	EXECUTE	MONITOR	BILL	ACCOUNT
 <ul style="list-style-type: none"> <li>■ CRM and Pipeline Management</li> <li>■ Budgeting and Revenue Forecasting</li> <li>■ Resource Scheduling</li> <li>■ Skills Management</li> <li>■ Scenario Planning</li> <li>■ Pricing</li> </ul>	 <ul style="list-style-type: none"> <li>■ Timesheets</li> <li>■ Expense Reports &amp; Per Diems</li> <li>■ Approvals</li> <li>■ Collaboration and Notes</li> <li>■ Contract Management</li> </ul>	 <ul style="list-style-type: none"> <li>■ Real-Time Dashboards and KPIs</li> <li>■ Utilization</li> <li>■ Project Status and Burn Rate</li> <li>■ Gross and Net Margin</li> <li>■ % Complete &amp; EVM</li> <li>■ Backlog</li> <li>■ Customer Success</li> </ul>	 <ul style="list-style-type: none"> <li>■ GAAP Compliance</li> <li>■ Billing &amp; Invoicing</li> <li>■ T&amp;M, FP, and CP</li> <li>■ Revenue Recognition—As Worked, % Complete &amp; Schedules</li> </ul>	 <ul style="list-style-type: none"> <li>■ General Ledger</li> <li>■ Accounts Payable</li> <li>■ Accounts Receivable</li> <li>■ Cost Pools</li> <li>■ Indirect Rates</li> </ul>

## REAL CUSTOMER BUSINESS BENEFITS



### Faster Access

“Unanet gives us faster access to information, saves days by having labor allocations go straight to financials, is always accessible being web-based, and allows us to never worry about following regulations.”



### Higher Profit

“Profit Margin improved by 4% since Unanet went live.”



### Finance Transformation

“We chose Unanet to support our finance transformation program, as one of the main foundations for this transformation program is a system that will be able to provide outstanding project management capabilities as well as integrated financial applications.”



22970 Indian Creek Drive, Suite 200

Dulles, VA 20166

**UNANET.COM**

703.689.9440 • [info@unanet.com](mailto:info@unanet.com)



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