



Griffiss Institute Achieves Greater Insight with A New Financial System

As a rapidly expanding non-profit, the Griffiss Institute found itself running into the same roadblocks on a regular basis.

Its homegrown system was built on a series of disparate spreadsheets which provided little insight into the state of their business. With the steady rate of growth Griffiss Institute was experiencing, they needed a system to expand with them. With 50 users, managing their projects, people and financials was difficult and time consuming, so they looked to Unanet for help.

CHALLENGES

- No financial insight; indirect rates were not being calculated
- Disparate homegrown systems were cumbersome and led to multiple, conflicting versions of the state of the business
- Employee management relied on a mix of timesheets and expense reports in spreadsheets, and a 3rd party timekeeping system
- Use of an Excel-based project management system resulted in a fragmented and manual invoicing system; five hours were needed to process each invoice
- The number of government contracts had quadrupled driving a need for a more efficient system to support DCAA compliance

“Unanet’s team made our implementation of Unanet Financials seem easy and painless.”
Regan Johnson, Director of Operations, Griffiss Institute



The primary role of the Griffiss Institute (GI) is to advocate and facilitate the co-operation of private industry, academia, and government in developing solutions to critical cyber security problems.

Griffiss Institute is headquartered in Rome, New York.



With over 15 years of production use, Unanet is a proven solution for managing projects, people and financials in project-driven organizations.

Over 2,000 customers—including General Dynamics, Leidos, Pfizer, and Stanford University—trust Unanet to provide visibility into the work, reduce costs, improve revenues, and streamline business management of services processes. Unanet customers typically achieve ROIs of over 1000%.

THE UNANET SOLUTION

Realizing that transformation required the right tools, the Griffiss Institute, a non-profit, invested in Unanet's Project Portfolio Financials solution. They now have a single solution for projects, people and financials with support for DCAA compliance and real-time data reporting capabilities. They have seen significant gains in productivity and accuracy across the company, and the new system allows them to make data-driven decisions quickly.

After implementing Unanet, the Griffiss Institute:

- Achieved stronger financial control of both their organization and projects
- Was able to quickly calculate indirect rates
- Was better equipped to manage their employees' time and expenses
- Streamlined their project management efforts on both internal and external projects by utilizing industry best practices intrinsic to Unanet Financials
- Generated invoices at the rate of 5 minutes per invoice, a drop from the previous 5 hours per invoice
- Has DCAA compliant procedures and policies in place that will grow with them