



Reference Story: LunarLine

Lunarline, Inc. is a premier Information Security / Assurance solutions provider throughout the Federal Government (Civilian, DoD, and IC) and Fortune 500 Companies.

Location: Arlington, VA

Situation:	CEO of emerging government contractor achieving 60% annual growth. Systems were not supporting their needs leading to inefficiencies, errors and customer dissatisfaction.
Critical Issue(s):	Lack of adequate DCAA compliance functionality in existing system (Journyx). Delays and errors in invoicing leading to delayed cash flow Inadequate management visibility of project status and inability to accurately forecast resulting in delivery problems and higher overhead.
Reasons:	Existing system deficiencies. Manual processes and cumbersome Excel spreadsheets and manual process for resource planning.
Vision:	Robust DCAA compliance and project management capabilities. Single repository for all timekeeping, project, planning and personnel data with robust reporting
We provided:	Unanet Project Portfolio On Demand and implementation services
Result:	<ol style="list-style-type: none"> 1. Successfully passed DCAA Audit 2. Senior management now spend just 30 minutes reviewing and approving invoices, which used to take three days of executive time, resulting in timely invoicing (65% reduction) and improved cash flow 3. High availability and uptime from hosted web-based system 4. Significant reduction in overhead cost 5. Able to manage "burn rates", thereby increasing overall revenue