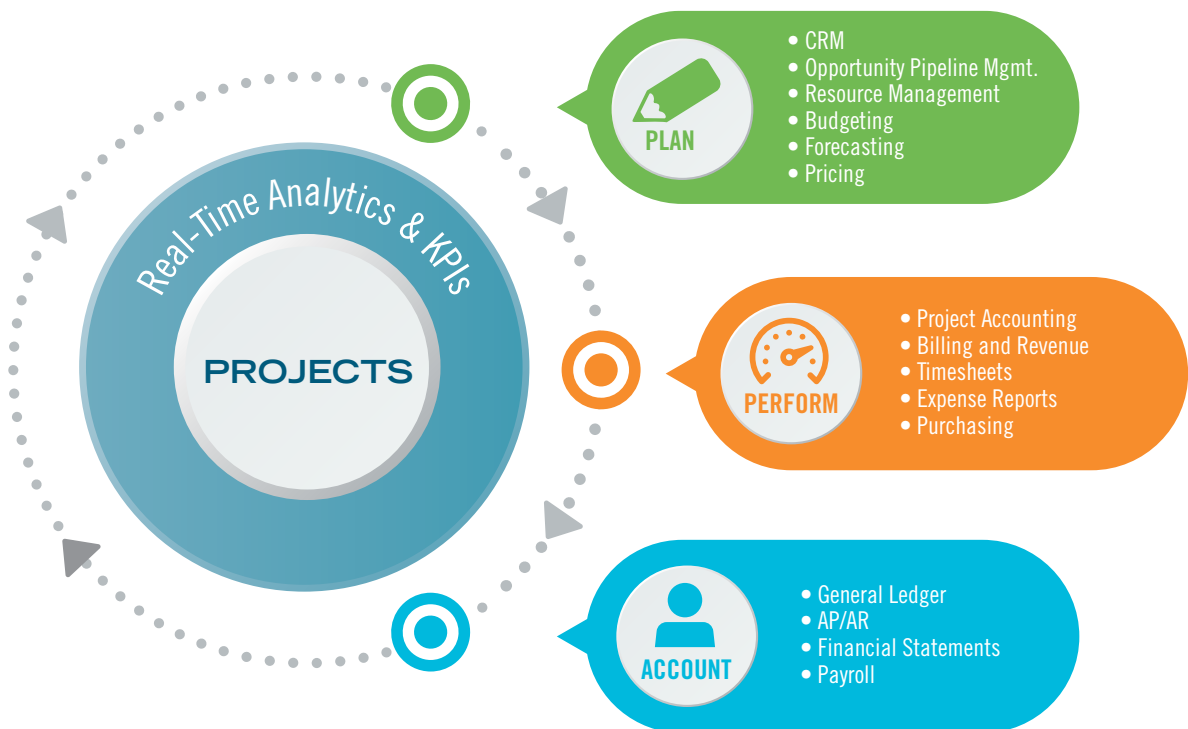


# The Project Life Cycle Through the Lens of a Project Based ERP

When selecting a project based ERP system, consider the entire project lifecycle starting at the opportunity phase through contract closeout. Plan, monitor, and account for projects in one integrated tool set like Unanet.



## Customer Relationship Management



- Improve overall relationships with customers
- Focus on customer retention
- Drive sales growth

- Barometer of your business growth
- Track opportunities by phase or gate

## Opportunity Pipeline



## Resource Management



- Make sure you have the right people in the right place at the right time for the right bill rate
- Ability to see the utilization of your resources throughout the project
- Forecast resources throughout the entire project lifecycle

- Plan for all project types, direct and indirect
- Update, forecast, and have the ability to perform variance analysis
- Budgeting/Forecasting - "Bottom Up" or "Top Down"

## Budgeting, Planning, and Forecasting



## Time and Expense



- Battle tested with DCAA auditors
- Enter time easily anywhere and anytime
- Travel & ODC costs integrated with the project in real time

- Enables total project accounting, including all project types
- Project management insight of true costs and forecasts
- All the information needed to make optimal decisions

## Project Accounting



## Billing and Revenue Recognition



- Cash is King! Shorten bid-to-bill
- An integrated system yields lower cost & increased productivity

- One system for managing projects, people, & financials is key
- Real time insight is imperative

## Financials



## Real-Time Reporting



- Easily look at present and future with real-time dashboards
- Role-appropriate reports and dashboards

- Ability to track purchases at the project level
- Enhanced commitments reporting
- Assign subcontractor labor to PO and project

## Purchasing



# Unanet

## Want to learn more?

Download your FREE copy of Unanet's new eBook, *Selecting an ERP for Professional Services*. This book is designed to help project-driven organizations succeed in today's competitive environment.

Download your copy today at:  
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