



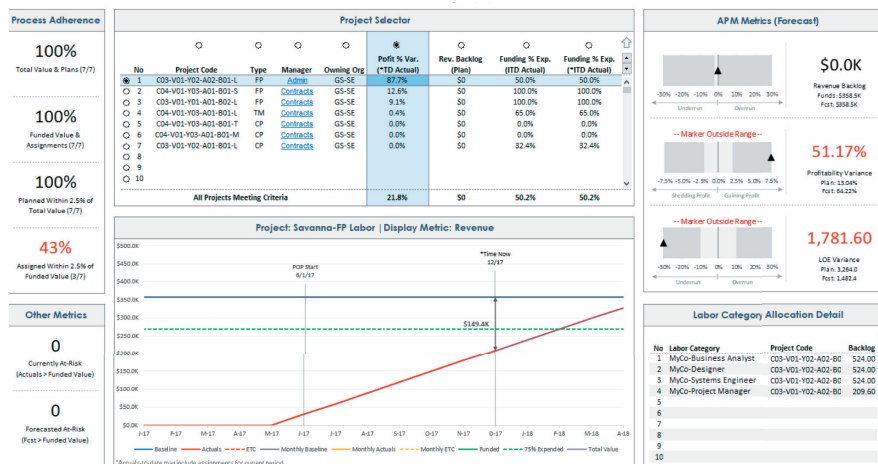
Unanet™

Unanet's Project Management Score Board

- ☐ Do you need advanced analytics to drive decision-making?
- ☐ Does real-time querying at your finger-tips interest you?
- ☐ Do you need a tool to communicate with all project stakeholders—Executives and Project Teams, in both a simple & sophisticated manner?

If the answer is YES, with Unanet's Project Management Score Board you will have the information you need to status and manage your projects accessible 24/7/365.

Project managers (PMs) and their teams scramble too often for information in Excel and perform busy work instead of actively managing their projects and fostering relationships with customers. With Unanet and its Project Management Score Board, PMs will have the information at their fingertips needed to focus on performance and profitability, reduce risk, and manage their projects with 24/7/365 access.



Successful PMs have the tools to look deep within the project data both past, present and future. Their goals are met because they can obtain the right information, with accurate data, eliminating costly manual manipulation of data. These best in class PMs have comprehensive and timely visibility and control over their projects, resources, revenue, profitability, schedule, pipeline, and financials. They can make decisions quickly and effectively resulting in a positive effect to the bottom line of the organization.

WHAT IS PROJECT PORTFOLIO MANAGEMENT (PPM)?

The purpose of project/program integration management is to

1. Coordinate project activities and integrate all efforts into a project plan;
2. Integrate, analyze, and report the project results in carrying out the project plan;
3. Control changes to the baseline plan;
4. Collect, integrate, and organize project information in a project information system.



(Reference Project Management Maturity Model by J. Kent Crawford pg. 27)

PPM is a great overall philosophy that enables organizations to efficiently manage projects. A major outcome of PPM is having visibility and control over the projects. That visibility and control will benefit the organization by:

- Fostering a greater understanding of the key drivers of revenue and profit in your organization
- Proactive tracking and management of performance relative to an annual operating plan
- Elimination of profit losses on direct projects due to unanticipated project overruns
- Increased profitability on T&M and Fixed Price projects
- Reduction in the amount of funding “left on the table” (revenue backlog)
- Increased adoption rates for the Unanet system as it relates to planning and forecasting
- Reduction in Days Sales Outstanding (DSO) or other invoicing metrics
- Less time spent managing the financial aspects of direct projects

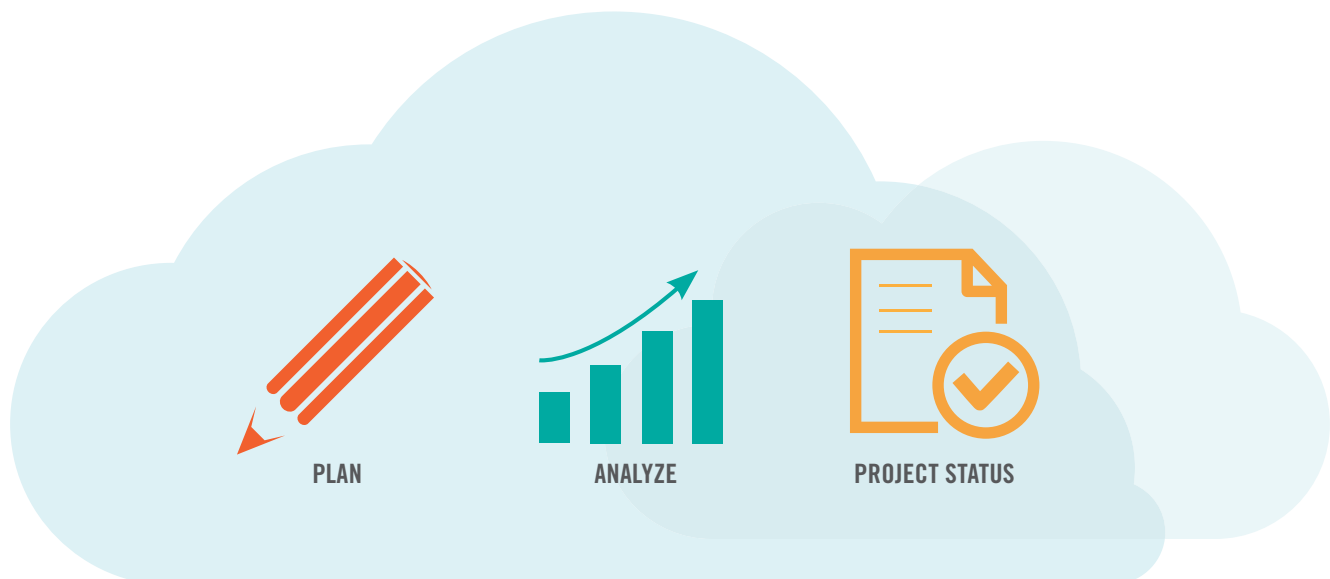
HOW UNANET PMSB DELIVERS VISIBILITY AND CONTROL

Unanet's Project Management Score Board is a Microsoft Excel-based business intelligence tool designed to assist project managers in the proactive management of their direct projects. It is dynamically connected to Unanet via Refreshable Web Query and, in combination with the Unanet-To-Excel add-in, is refreshable in real-time with the click of a button. The dashboard provides the user with key metrics related to organizational, process and project-related performance. These metrics allow the user to identify anticipated problem areas quickly and make course corrections as necessary. The dashboard consolidates many pieces of Unanet data and presents them as actionable intelligence to the user!

WHY UNANET'S PROJECT MANAGEMENT SCORE BOARD

The Project Management Score Board includes 49 different project-based metrics related to revenue, revenue backlog, revenue Variance, profitability (% or \$), profitability variance (% or \$), level-of-effort variance, and at-risk forecasting for all direct projects in the Unanet system. Organizations invest a significant amount of time and resources to produce a fraction of the reporting capability offered by the Score Board. The production of this information requires hours or days of a project analyst's time to develop. When considering the cost, both in terms of the time it takes to produce the reports and the hourly cost of the project analyst, the Score Board offers significantly more information at a fraction of the price, reducing the time spent by analysts to produce reports and allowing them to spend more time analyzing the information in them. And it does this for all projects, with the click of a button, in a matter of minutes!

UNANET: ONE ECOSYSTEM FOR PEOPLE, PROCESSES, & TOOLS





SUCCESSFUL OUTCOMES

Our subscription service is designed to ensure you experience successful project outcomes by getting the product into your hands quickly and training your team to use it effectively. The service includes development, training, ongoing support, and new version upgrades. Used properly, the Project Management Score Board will be a discriminating capability for your organization.



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